Appalachian Contracting Services

iNSYNQ
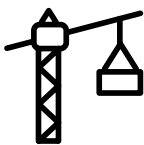
CLIENT PROFILE

Location: Dahlonega, GA
Industry: Construction

DAHLONEGA, GEORGIA

CONSTRUCTION

THE BUSINESS BEHIND YOUR BUSINESS

"When sage decided to go to a dedicated hosting environment, we tried installing it on our own and couldn't get it to work. That's just not what we do. We needed a cloud host to manage it for us." said Renee Conaway with Appalachian Contracting Services. When Appalachian Contracting decided to make the move to the cloud, they chose Insynq because of the customized cloud solution. Appalachian knew they weren't looking for a 'one size fits all' cloud that other providers offer and their business demanded 24/7 US based technical support that was responsive.

"The prices from the quotes that I received from Insynq and competitors were identical but Insynq was more responsive. I immediately got a response, email and a call, from sales. The people that I talked to were very patient with answering questions and didn't do it in a way that I felt like I was being talked down to" Renee said. Insynq was the perfect fit.

When Appalachian proceeded with Insynq, they were put in contact with Insynq's team of engineers to install Sage 100 on their custom cloud. Appalachian was using Sage 100 locally

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Renee Conaway
Appalachian Contracting Services

on their desktops and was looking to work in the cloud. The process began with a call to determine how the install would be accomplished with a best course of action that would require little to no effort on their end. After the call Insynq's support engineer, Jen Vasquez, completed the install and moved all their data with minimal downtown on their live data as it was being worked in.

"We worked together as a collaborative effort to migrate Appalachian to the cloud. Getting them set up was overall a simple process due to open communication. Sage 100 can sometimes need lots of follow up to make sure its running smooth after the process is complete, which is what I did. She knows she can reach out to me for any further updates or general support" Jen Vasquez from Insynq said.

"The fact that I could email Jen and usually get a response back in 10 minutes and we could have a conversation about anything, she'd pick up the phone and call me until we figured it out. That made me feel really comfortable with the process. I really appreciate that." Renee said. "I knew I made the right choice from the first phone call with sales to the end when Jen walked us through it. I've had no trouble getting logged in and getting my programs. It comes right back up when I log in and I haven't lost anything. It's perfect."

About Insynq
Insynq provides elegant cloud hosting solutions for the modern company seeking mobility, security and freedom from IT. Now all of your data and software can be securely accessible from one convenient location—no matter where you are or what device you are using.

Welcome to your new world of cloud computing providing you complete freedom, total control, and operational savings that lets you to focus on growing your business—not IT.

INSYNQ
The Gold Standard for Hosted Platforms

iNSYNQ

Learn more about Insynq at www.insynq.com

Insynq is one of the largest and best-known cloud computing and application hosting companies in the U.S., with solutions for businesses seeking secure, customized data access via multiple devices. Founded in Gig Harbor in 1997, Insynq was the first company to offer commercial cloud services, and has the most extensive applications library among cloud providers.