

CLIENT PROFILE

Location: Fairfield, CT **Industry:** Education



FAIRFIELD, CONNECTICUT



THE BUSINESS BEHIND YOUR BUSINESS

When Scott Brenner was exploring his options when searching for a cloud provider, Scott realized his options were limited. Other cloud providers chose to disregard his needs for a cloud solution while Insyng's customized cloud solution was just what he needed. Scott Brenner is an instructor at Fairfield University in Fairfield Connecticut teaching a Sage 50 course. Scott's cloud needed multiple desktop user accounts all setup on Sage 50, all while being scalable because of a varying size of user accounts (depending on the total number of students enrolled in his course every quarter). Scott realized his full potential of instructing his Sage 50 course with Insyng's customized cloud.

Scott uses Insynq in his lab environment to have all of his students use Sage at the same time and follow along with the lecture. The students can also log into their Insynq account at home to complete their homework assignments while using Sage 50. "The idea behind using Insynq is that I teach an accounting system, Sage 50, to teach accounting students how accounting is done in the real world. Insynq works because were neutralizing students with different computer software, some students have

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Scott Brenner Fairfield University mac and some have PC. They get the virtual desktop and get on it and do their thing." Scott said. Insyng's team of engineers designed a special file structure to keep all the students work separate while giving Scott the ability to login from home and grade their work. "When they do their homework I can just get on their accounts and access their data from my login and grade their homework on Insyng. I no longer have an inbox full of emailed assignments." Scott currently has 17 student accounts with Insyng and plans to scale to 40 accounts in the fall. "Its allowing the student to do their homework whenever and wherever, when before they had to go to a computer lab on campus."

Insynq's teams listened to what Scott needed and together created a perfect solution. "When I called Insynq, I got Jacob and he was the bomb and just amazing. Jacob listened and understood and was intrigued. When I spoke to other places the prices weren't even close and they couldn't work with me. Jacob and Sean have both helped me so much and have been amazing, I feel like I've known them a while now." Scott said. With Insynq's team of engineers a solution was made to help Scott and his students be efficient. "I always thought there was something out there to work with me, and it was Insynq. The other providers gave me a quote with a fee for everything just to get setup. But every step of the way Insynq knew my price point and said 'we're keeping it there, we're keeping it there'. They worked with me."

About Insyng

Insynq provides elegant cloud hosting solutions for the modern company seeking mobility, security and freedom from IT. Now all of your data and software can be securely accessible from one convenient location—no matter where you are or what device you are using.

Welcome to your new world of cloud computing providing you complete freedom, total control, and operational savings that lets you to focus on growing your business—not IT.

INSYNQ

The Gold Standard for Hosted Platforms

INSYNQ

Learn more about Insyng at www.insyng.com

Insynq is one of the largest and best-known cloud computing and application hosting companies in the U.S., with solutions for businesses seeking secure, customized data access via multiple devices. Founded in Gig Harbor in 1997, Insynq was the first company to offer commercial cloud services, and has the most extensive applications library among cloud providers.